



▶▶ EFFICIENT WASTE MANAGEMENT

eWASTE

Provider of Consulting Services in the
Circular Economy Business

Introduction of eWASTE Austria and Asia

2022

Corporate Presentation

1. Introducing of alroka group, eWASTE Austria and Hong Kong

At a glance.

The two companies **eMERGE Invest Consult GmbH** and **eWASTE Umweltconsulting GmbH** are group members of the alroka Group. eMERGE and eWASTE complement each other through consulting management and industry focus.

As consulting boutiques, both companies pursue sustainable goals in the interest of their customers in the areas of corporate development, growth and transformation. The bundling of competencies creates synergies that enable eMERGE and eWASTE to offer tailor-made solutions and services for the challenges and tasks ahead in a sustainable and long-term manner.

eWASTE Eco-Consulting HK Ltd., Hong Kong
eWASTE HK was established in 2018 and is a consulting boutique offering its services only in the sectors of waste, recycling, recovering, water, wastewater, energy and infrastructure for its clients in South East Asia.



Corporate Presentation

2. Memberships

Members of alroka group are also engaged in different local and international associations.

We are proud to be member of following associations:

- Wirtschaftskammer Österreich /Chamber of Commerce Austria, Vienna
- IWS – Initiative Economy Upper Austria, Linz
- bvse – Bundesverband Sekundärrohstoffe und Entsorgung e.V., Bonn
- VÖEB - Verband Österreichischer Entsorgungsbetriebe / Austrian Association of waste management economy, Vienna
- HKWMA - Hong Kong Waste Management Association, Hong Kong
- Advantage Austria, Vienna
- ÖWAV – Österreichischer Wasser- und Abfallwirtschaftsverband
- ÖVG – Österreichische Verkehrswissenschaftliche Gesellschaft



香港廢物管理學會

Hong Kong Waste Management Association



Corporate Presentation

3. Consulting & project development

The base.

eMERGE Invest Consult GmbH distinguishes itself as a competent partner in several industries. As a highly specialized consulting firm, we only serve selected industries in which we have many years of expertise. Through their professional careers, the Managing Partners possess knowledge, highly qualified training and tried and tested working methods that create sustainable enterprise value.

The focus is always on the further development of the interests and goals of our customers.

eWASTE Umweltconsulting GmbH was founded in 2013 with the main focus on offering high-quality and competent consulting services as a specialised company in the infrastructure and resource/ecycle management sector.

Decision-makers such as board members, managing directors, but also supervisory or advisory boards need completely objective and solid support to form their internal opinion.

Corporate Presentation

3. Consulting & project development

An overview of our services.

- Strategy consulting
- M&A advisory services, due diligence and transaction services & transformation
- Project management and development
- Organization and management of processes
- Restructuring, Turnaround management and Reorganisation
- Change Management
- Financial Services – Investment Management
- Interim Management
- Sales and marketing support
- Strategy / Growth
- Second opinion

- Extended producer responsibility
- Material flow analysis, material flow management and secondary raw material marketing
- International key account support
- Supply chain management
- Disposal concepts and supervised waste management
- BLOT, BOT, BOO and PPP – private public partnership models
- Analysis of waste management processes and structures
- Municipal services
- Waste storage and shipment of waste
- Analysis of waste management processes and structures

Corporate Presentation

3. Consulting & project development

Sectors & Customers.

SECTOR

- Infrastructure
- Public transportation
- ICT
- FMCG
- Energy

CLIENT

- Banks
- Food producers, retailers and food brokers etc.
- Companies in the IT sector
- Energy providers
- Investors and funds
- Public clients
- Family offices

SECTOR

- Waste
- Disposal
- Recycling
- Water / Wastewater
- Alternative energy, energy from waste
- Processing of animal by-products

CLIENT

- Disposal companies
- Infrastructure companies
- Recycling and processing companies
- Suppliers
- Municipals, associations and cooperatives

Corporate Presentation

3. Consulting & project development

Our range of services

We provide diverse support. Our services are tailored to our clients' needs, ranging from classic consulting to project management and development of new business areas in the circular economy and recycling industry.

Consulting

- ✔ disposal concepts, supervised waste management
- ✔ material flow analysis, waste stream management
- ✔ waste shipment, commercialization of secondary raw materials
- ✔ municipal services
- ✔ M&A, Due Diligence, transformation & transaction
- ✔ product design, ecodesign, product responsibility
- ✔ investment projects, investment management
- ✔ infrastructure projects

Project management

- ✔ project development
- ✔ project design and delivery
- ✔ guidance on integration into the everyday workflow
- ✔ operation & maintenance
- ✔ efficient plant operations, performance
- ✔ plant engineering – sales support

Business development

- ✔ market analysis & research
- ✔ market entry, market development, technology, clients & supplier
- ✔ development of new technologies
- ✔ development of new markets and business models
- ✔ transfer of technology, know-how and experience

The core services and impacts of eWASTE AT and HK are:

- Strategy consulting in the portfolio of waste, water, wastewater and infrastructure management
- Supply Chain Management/Material flow management
- Change Management
- M & A Advisory
- Innovation of technologies, know how/knowledge and experience, Development of new technologies, markets opportunities and solutions
- Second opinion
- Investments – capital raising

▶▶ CONTACT

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