

Matterwave Ventures

Backing the Future of European Industry

EIC Day Austria – Investor's Lounge
Vienna, April 2024

Robert Gallenberger



We invest in the future of the LARGEST SECTOR of our European economy

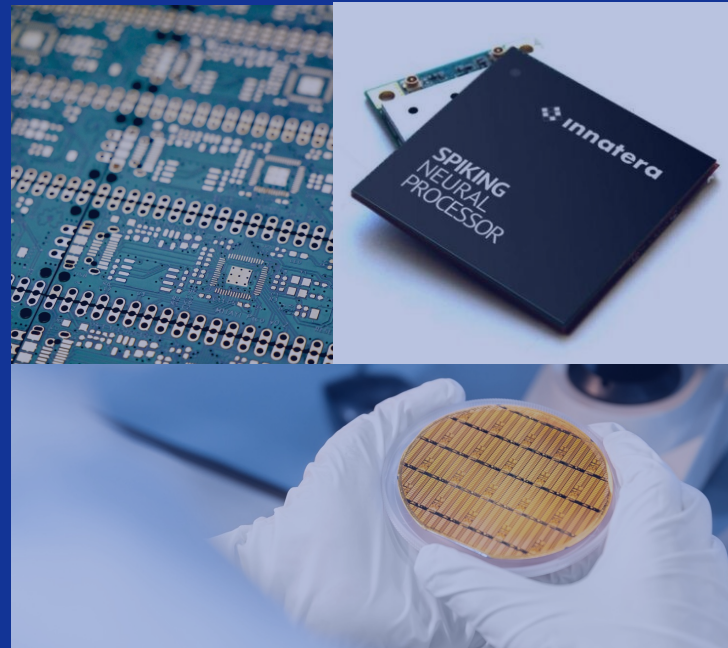


The future of the INDUSTRIAL SECTOR needs a blend of:

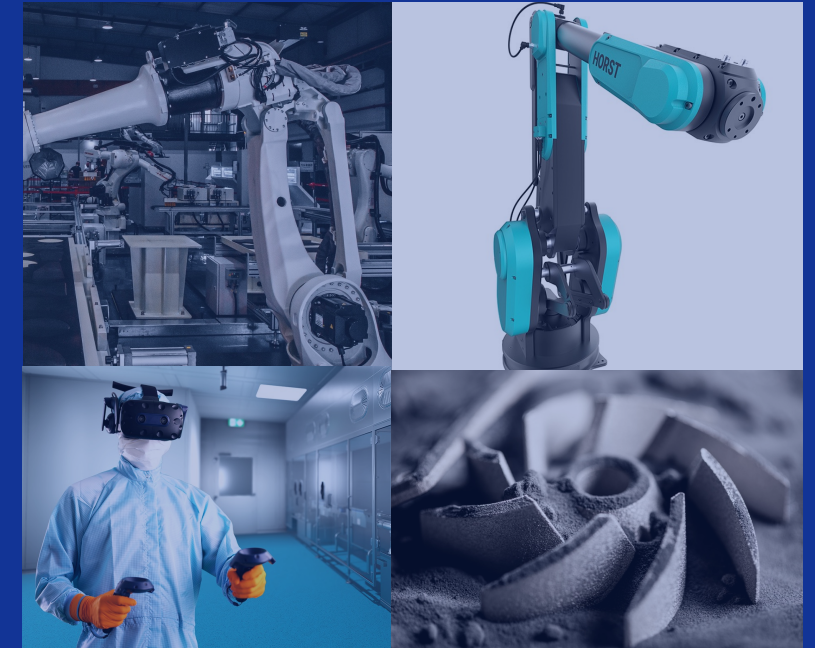
Climate Tech



Deep Tech



Industrial Tech



As investment professionals we have been pursuing a focussed strategy for 15+ years

2000–2018 Investments

Industrial Technologies Fund I (2018, €100 million)

Industrial Technologies Fund II (2023, €120+ million)



The next generation of category-defining products and services which shape the future of industrial value creation

We are experienced investors, scientists, managers and engineers

Investment team



Robert Gallenberger
Managing Partner
 Mechanical Engineer & MBA



Silviu Apostu
Principal
 Telco & software
 engineer



Lorenzo de Angeli
Principal
 Physicist



Dr. Carlotta Ficorella
Analyst
 Biophysicist



Ines Kolmsee
Managing Partner
 Energy &
 Process Engineer



Victor Szabo
Associate
 Mechatronics
 Engineer



Dr. Christian Reitberger
Managing Partner
 Physicist



Eduardo Marino
Analyst
 Biomedical Engineer



Benedikt Kronberger
Managing Partner
 Economist & Finance

Operations & Venture Partners



Ute Theel
IR Director
 Finance



Bruno Bernard
Venture Partner
 Industrial Engineer



Barbara Christen
Office Manager



Julian Riebartsch
Venture Partner
 Physicist

Academic & Professional background and network

McKinsey
& Company

wellingtonpartners



ROTHSCHILD

Gimv

BCG

umicore

aperam

Prysmian
Group

skw.
metallurgie

CEMS

CentraleSupélec



TUM

London
Business
School

HARVARD
UNIVERSITY

INSEAD

TU
berlin

WU
WIRTSCHAFTS
UNIVERSITÄT
WIEN VIENNA
UNIVERSITY OF
ECONOMICS
AND BUSINESS

EWE

OMV

Apax
PARTNERS

matterwave
ventures

Our mission

Backing the future of European industry.

We fund European early-stage industrial hardware and software companies, empowering them to become global leaders.

Key facts

EUR 1-4 million
Initial ticket size

Seed/ Series A
Stage focus

40+
Active portfolio companies

70+ investments
Combined track record

65+ years
Collective team experience

Munich, Germany
Headquarters

13
Team members

EUR 250+ million
Assets under Management

Our portfolio companies were quite successful with their EIC accelerator applications



- Electrochaea



- LiveEO



- Equal1



- Innatera



- Codasip



- Headmade

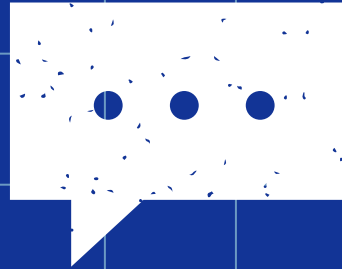


- DyeMansion

Our observations so far:

- EIC non dilutive financing helps to execute on R&D roadmaps, improves cash reach and secures tangible results for next financing rounds.
- EIC (equity) tickets make a real difference in getting Series A and B rounds together – in particular for HW related topics.
- DD and contract negotiations are straight forward and in line with market standards.
- EIC adopted quickly to worsening market conditions – eg. participating in interim financing rounds and offering some flexibility.
- Collaboration on a shareholder and board level is professional and engaged

Questions?



Backing the future of European industry

We would be delighted to talk to you and
answer your questions.

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