

Deermapper

ESNC Kick Off Austria, Vienna, May 6th, 2015 pentamap mapping services

pentamap mapping services

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PhD in Remote Sensing and Photogrammetry, TU Graz MSc in Surveying and Geoinformation, TU Graz MSc in Geography and Spatial Sciences, University Graz

Specialised in remote sensing, cellular automata, webGIS development, database management, open source software

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PhD student in Geoinformation, TU Graz MSc in Surveying and Geoinformation, TU Graz

Specialised in mobile GIS, Location-based services, open source software, webGIS development



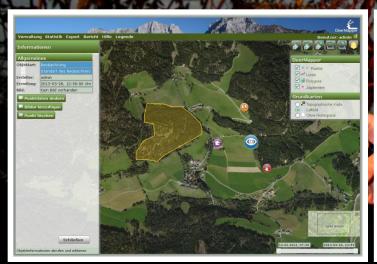
pentamap mapping services

- Founded 2011
- "We bring spatial data to your device"
- Geoinformatics
 - Spatial data modelling
 - Software developing (Web, App)
 - Workshops
- Remote Sensing
 Landslie processing

Deermapper

...the way to manage hunting grounds

Web software & Smartphone application Managing hunting grounds Infrastructure & events Report & documentation Analyses & statistics



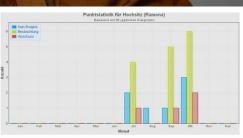


| Beobachtungsbericht für alle Wildarten Zeitraum: 12.02.2013, 07:30 bis 29.04.2013, 15:4 |
|---|
| Beobachter: Rainer Prüller am 2013-03-01 00:00:00 |
| Wildart: Rotwild - Rothirsch - |
| |
| Beobachter: Rainer Prüller am 2013-03-04 00:00:00 |
| Wildart: Rotwild - Rothirsch - |
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Beobachter: Rainer Prüller am 2013-03-04 00:00:01 Wildart: Rotwild - Rothirsch -

Beobachter: Rainer Prüller am 2013-03-04 00:00:0





 Objektort Bezeichnung Wildart Anmerkung Ersteller
 Erstellung
 Bild

 Hochsitz
 Ramona
 Wildart
 Max Tester 2012-10-25 11:51:24 Kein Bild vorhanden
 Generality

Status quo

Table based documentation Analog files & maps

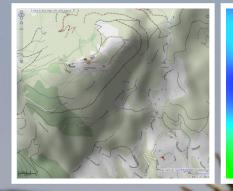
| Wildart | Jagdjahr 2010/11 Stück | gegenüber Vorjahr Stück | |
|---------------|------------------------------|-------------------------------|--|
| Rotwild | 67 969 | 613 | |
| Schwarzwild | 585 244 | 144 890 | |
| Rehwild | 1 138 593 | -14 480 | |
| Feldhasen | 369 321 | -13 573 | |
| Wildkaninchen | 261 327 | 1 655 | |
| Fasane | 204 541 | -70 787 | |
| Rebhühner | 5 543 | -1 225 | |
| Wildgänse | 65 617 | 3 605 | |
| Wildenten 1) | 418 418 | -16 858 | |
| Wildtauben | 812 028 | -68 772 | |
| Füchse | 519 368 | 7 400 | |
| Dachse | 59 696 | 5 704 | |
| Waschbären | 67 706 | 17 921 | |

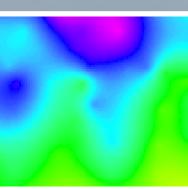




Innovation and USP

Clear & efficient overview Hunting specific maps Map-based statistics Sustainable documentation Social hunting network









Market volume & customers

| Country | Hunters | Share of smartphone users |
|------------------------------|--|--|
| Austria | 118.000 | ~59.000 |
| Germany | 360.000 | ~180.000 |
| Switzerland | 30.000 | ~15.000 |
| German speaking countries | ~500.000 | ~250.000 |
| | | |
| France | 1.300.000 | ~650.000 |
| Italy | 750.000 | ~375.000 |
| Spain | 980.000 | ~600.000 |
| UK | 800.000 | ~500.000 |
| Scandinavia | 920.000 | ~460.000 |
| South East Europe | 670.000 | ~300.000 |
| European Union | 7.000.000 | ~3.500.000 |
| United States | 15.000.000 | ~8.000.000 |
| | Austria Germany Switzerland German speaking Countries France Italy Spain UK Scandinavia South East Europe European Union | Austria118.000Germany360.000Switzerland30.000German speaking countries-500.000France1.300.000Italy750.000Spain980.000UK800.000Scandinavia920.000South East Europe670.000European Union7.000.000 |

Distribution

App stores Deermapper website Distribution partners





Verwaltung jagdlicher Infrastruktur

Effiziente Verwaltung Jagdlicher Infrastruktur
 Mobile und webbasierte Komponente

Verspeicherung aller jagdreievanten Daten in einer zentralen Datenbani
 Hochauflösende aktuelle Luftbilder
 Umfangreiches Kartenmaterial

Umfangreiches Kartenmaterial
Jagdstatistiken zur Analyse des Jagdre

Erstellung von umfangreichen Berichten
 Integration zusätzlicher Module (Wildkameras, GPS-Halsbänder, RFID, …)





Marketing activities

- App Stores
 - Google Play
 - App Store (iOS)
- Social media
 - Facebook
 - Google adwords
- Hunting fares

Word-of-mouth advertising

Schedule

2012

2014

From 02/2012 Development

2013

From 08/2013 Beta-testing

е

S

From 01/2014 Production stage

From 01/2014 Marketing campaign

From 00/2015 Going global

Z

2015

From 11/2013 Additional staff



Awards

- Ideenwettbewerb 2013
 - Best Idea of TU Graz
- Member of Science Park Graz
 - Business incubator
 - 06/2013 12/2014
- ESNC 2013

rd place in Austria





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RemoteNav



- ASAP 11 project: bm
 - "Remote sensing based Navigation in remote areas"
 - 01/2015-12/2016 (24 months)
- Contents

– Implemen

- Routing for areas without road network data
- Derivation of spatial indicators (terrain, vegetation, soil structure) from earth observation data
 - Adaptation of graph-oriented routing algorithms for use in conditionrain

n mobile devices

pentamap

RemoteNav



- Consortium:
 - Institute of Geodesy, TU Graz
 - Teleconsult Austria, Graz
 - pentamap mapping services, Graz
- Public agencies
 - Austrian Federal Forrests
 - Mountain Rescue Service Gröbming





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